



## **Technical Sales Agent/ Representative**

A.H. Lundberg Systems Limited, located in Vancouver, B.C., Canada, is a well-established engineering and equipment supply company offering environmental, heat recovery, evaporation, and chemical preparation systems. We are industry leaders and have installations worldwide. This is an exciting opportunity to test your marketing expertise in a varied, challenging, collegial and progressive work environment.

We have an immediate need for an Agent Representative to support our sales process in Europe and ensure continued market penetration and revenue growth.

Initially, your primary role will be business development in the Pulp & Paper Industry. You will establish contact with new and existing Customers to promote A.H. Lundberg products and technologies. You will also act as a technical liaison to prospective customers and be their primary interface during projects. In conjunction with other team members, you will also plan sales strategies and identify opportunities for additional sales.

To be successful as an Agent Representative, you should possess a chemical or industrial engineering degree or a relevant technical background; skills in problem analysis relating to electrical, mechanical or chemical equipment or processes; and exceptional written and oral communication skills. You enjoy working in an entrepreneurial, fast paced and demanding environment where meeting customer deadlines and submission dates is a requirement. A business education and prior experience in technical sales would be beneficial.

Commissions will commensurate with project values.

### **Contact Info**

If you possess the necessary skills, please e-mail your resume to [hr@ahlundberg.com](mailto:hr@ahlundberg.com).